AUDITED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2023

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Assistance Dogs of Hawaii Makawao, Maui, Hawaii

#### **Opinion**

We have audited the accompanying financial statements of Assistance Dogs of Hawaii (a nonprofit organization), which comprise the statement of financial position as of December 31, 2023, and the related statements of activities and change in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Assistance Dogs of Hawaii as of December 31, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Assistance Dogs of Hawaii and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Assistance Dogs of Hawaii's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether
  due to fraud or error, and design and perform audit procedures responsive to those risks.
  Such procedures include examining, on a test basis, evidence regarding the amounts and
  disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of Assistance Dogs of Hawaii's internal
  control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Assistance Dogs of Hawaii's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Melaníe Devereux, CPA, LLC

Makawao, Hawaii October 13, 2024

# Statements of Financial Position For the Year Ended December 31, 2023

### **ASSETS**

CURRENT ASSETS	
Cash and Cash Equivalents	\$ 533,020
Investments	2,981,050
Prepaid Insurance	31,276
Total Current Assets	3,545,346
PROPERTY AND EQUIPMENT	
Land and Land Improvements	1,722,689
Building and Building Improvements	2,154,959
Dogs	328,730
Vehicles	121,940
Furniture and Equipment	149,888
Less Accumulated Depreciation	_(1,174,021)
Total Property and Equipment	3,304,185
TOTAL ASSETS	\$ 6,849,531
LIADULTUEC AND NET ACCETC	
LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES	
Accounts Payable	\$ 16,807
Accrued Payroll Liabilities	17,460
Total Current Liabilities	34,267
TOTAL LIABILITIES	34,267
NET ASSETS	
Without Donor Restrictions	6,190,264
With Donor Restrictions	625,000
Total Net Assets	6,815,264
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TOTAL LIABILITIES AND NET ASSETS	\$ 6,849,531

The accompanying notes are an integral part of these financial statements.

## Statement of Activities and Changes in Net Assets For the Year Ended December 31, 2023

	Without Donor Restrictions With Donor Restrictions		<u>Total</u>	
Public Support				
Contributions	\$ 917,216	\$ 625,000	\$ 1,542,216	
Total Public Support	917,216	625,000	1,542,216	
Revenue				
Special Events (Net of Direct Expenses)	678,053	•	678,053	
Sale of Merchandise	2,945	-	2,945	
Program Service Revenue	8,000	-	8,000	
Other Income	21,157	-	21,157	
Gain on Sale of Assets (Net of Losses)	91,208	-	91,208	
Dividend Income	57,772	-	57,772	
Realized Gain on Investments (Net of Losses)	172,109	-	172,109	
Unrealized Gains on Investments (Net of Losses)	51,028	<del>-</del>	51,028	
Total Revenue	1,082,272		1,082,272	
Total Public Support and Revenue	1,999,488	625,000	2,624,488	
Expenses				
Program	972,935	-	972,935	
Management	146,876	-	146,876	
Fundraising	56,854	-	56,854	
Total Expenses	1,176,665	-	1,176,665	
CHANGE IN NET ASSETS	822,823	625,000	1,447,823	
NET ASSETS, BEGINNING OF YEAR	5,367,441		5,367,441	
NET ASSETS, END OF YEAR	\$ 6,190,264	\$ 625,000	\$ 6,815,264	

The accompanying notes are an integral part of these financial statements.

## Statement of Functional Expenses For the Year Ended December 31, 2023

	Program	Management	_Fundraising_	Total	
Personnel and Related Costs	\$ 374,769	\$ 46,846	\$ 46,846	\$ 468,461	
Depreciation	138,888	24,509	-	163,397	
Supplies	100,770	17,783	-	118,553	
Travel	66,242	-	_	66,242	
Veterinary Expenses	60,913	-	-	60,913	
Repairs & Maintenance	73,411	_	_	73,411	
Advertising/Marketing	9,207	4,603	1,534	15,344	
Occupancy Costs	34,023	3,780	-	37,803	
Accounting Fees	20,648	28,390	2,581	51,619	
Insurance	9,862	1,095	_	10,957	
Outside Services	19,417	3,641	1,214	24,272	
Printing & Publications	4,213	527	527	5,267	
Property Tax	21,906	5,477	-	27,383	
Investment Fees	5,819	5,818	-	11,637	
Dues & Subscriptions	8,094	899	_	8,993	
Postage & Shipping	7,489	936	936	9,361	
Bank Fees	1,971	985	985	3,941	
Training	12,120	_	_	12,120	
Professional Development	3,173	1,587	529	5,289	
General Excise Tax			1,702	1,702	
	\$ 972,935	\$ 146,876	\$ 56,854	\$1,176,665	

## Statements of Cash Flows For the Year Ended December 31, 2023

CASH FLOWS FROM OPERATING ACTIVITIES	
Contributions and Foundations	\$ 1,542,216
Fundraising and Merchandise Sales	680,998
Investment	229,881
Other Revenue	29,157
Cash Paid to Employees and Vendors	(1,004,381)
Net Cash Provided by Operating Activities	1,477,871
CASH FLOWS FROM INVESTING ACTIVITIES	
Purchase of Fixed Assets	(656,501)
Change in Investments	(1,618,243)
Sale of Fixed Assets	288,645
Net Cash (Used) by Investing Activities	(1,986,099)
NET CHANGE IN CASH	(508,228)
CASH BALANCE, BEGINNING OF YEAR	1,041,248
CASH BALANCE, END OF YEAR	\$ 533,020

The accompanying notes are an integral part of these financial statements.

## Notes to the Financial Statements For the Year Ended December 31, 2023

#### 1. ORGANIZATION

Hawaii Canines for Independence, Inc. (the Organization) was formed as a non-profit Organization and incorporated under the laws of the State of Hawaii in 2001. In 2013, the Organization began operating under the trade name Assistance Dogs of Hawaii. In August 2016, the Organization did a formal name change to Assistance Dogs of Hawaii. The purpose of the Organization is to provide assistance dogs to people with physical disabilities and other special needs. Assistance Dogs of Hawaii is a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code.

The Organization trains and provides assistance dogs to both children and adults with a wide variety of disabilities. The Organization specializes in training service dogs for people with physical disabilities that limit their mobility. The Organization also provides hospital and nursing home facility dogs for residents in addition to courthouse facility dogs for children and adults who are victims of crime.

The Organization is supported primarily through donor contributions and grants.

In 2015, the Organization expanded its operations to the Pacific Northwest. The land was acquired on Bainbridge Island in the state of Washington. In 2016, Assistance Dogs Northwest LLC was formed, in which Assistance Dogs of Hawaii is the sole member. In 2019, the Organization purchased a Portland, Oregon office.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Method of Accounting

The accrual basis of accounting is used for financial statements and income tax reporting purposes. Under this method of accounting, revenues are recorded when earned and expenses are recorded when the obligation is incurred.

### Management's Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Notes to the Financial Statements For the Year Ended December 31, 2023

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Basis of Presentation**

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Accounting Standards Codification (ASC) 958-205 Not-for-Profit Entities Presentation of Financial Statements and the recent issuance of ASU 2016-14 Not-for-Profit Financial Statement Presentation. Under ASU 2016-14, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

#### Cash and Cash Equivalents

The Organization considers all unrestricted highly liquid investments with original maturities of three months or less at the date of purchase to be cash equivalents

#### Property and Equipment

Property and equipment are stated at cost or at fair value at the date of donation or purchase. Depreciation is provided over the estimated useful lives of the assets using the straight-line depreciation method. Property and equipment with a cost of \$2,500 and a useful life greater than one year or more are capitalized. Depreciation expense for the year ended December 31, 2023, totaled \$ 163,397.

#### Investments

Investments in marketable securities are stated at fair value based on quoted market prices and are classified as available for sale in the financial statements. The cost of investments sold is determined using the specific identification method. Changes in market value are reflected in the statement of activities. The value initially assigned to investments received by gift is the market value at the date of donation.

#### Hawaii General Excise Tax

The State of Hawaii imposes a general excise tax of 4% on an entity's gross receipts, plus an additional 0.5% on gross receipts within the City and County of Honolulu. Hawaii general excise tax included as expenses amounted to \$1,702 for the year ended December 31, 2023.

## Notes to the Financial Statements For the Year Ended December 31, 2023

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Income Taxes

The Organization is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code and exempt from State income taxes under Section 237-23(b) of Hawaii Revised Statutes. Contributions to the organization are tax-deductible. The Organization's Forms 990, Return of Organization Exempt from Income Tax, for the years ending December 31, 2021, 2022, and 2023 are subject to examination by the IRS, generally for three years after they were filed.

#### Support and Revenue

Resources received for program services are generally unrestricted in nature. Grants and other contributions of cash or other assets are generally reported as restricted support if they are received with donor stipulations that limit the use of the donated resources. When a donor restriction expires, that is, when the restricted purpose has been achieved, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Additionally, donor-restricted contributions whose restrictions are met in the same reporting period are reported as without donor restrictions support.

#### **Donated Services**

The Organization receives services donated by the general public in carrying out its purpose. No amounts have been reflected in the financial statements for these donated services since they do not meet the criteria for recognition under ASC 958-605 *Not-for-Profit Entities Revenue* Recognition.

#### Functional Allocation of Expenses

Accounting Standards Codification (ASC) 958-205 Not-for-Profit Entities Presentation of Financial Statements requires that not-for-profit organizations group their expenses by functional classifications: Program Services, Supporting Services, and Fundraising. Expenses are charged directly to program services, supporting services, or fundraising based on specific identification. Other expenses not specifically identifiable are allocated based on estimated usage.

## Notes to the Financial Statements For the Year Ended December 31, 2023

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Revenue and Revenue Recognition

The Organization has adopted Accounting Standards Update (ASU) No. 2014-09 – Revenue from Contracts with Customers (Topic 606), as amended as management believes the standard improves the usefulness and understandability of the Organization's financial reporting. The Organization recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give- that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met.

The Organization records special events revenue equal to the cost of the admission when the event takes place.

A portion of the Organization's revenue is derived from cost-reimbursable contracts and grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as refundable advances in the statement of financial position or as net assets with donor restrictions.

#### Compensated Absences

The Organization accounts for compensated absences (e.g. unused vacation, sick leave) as directed by ASC 710-10-50-1 *Accounting for Compensated Absences*. A liability for compensated absences attributable to services already rendered and not contingent on a specific event that is outside the control of the employer and employee is accrued as employees earn the right to benefits.

The Organization has not accrued compensable absences because the amount cannot be reasonably estimated at December 31, 2023. However, management does not believe the amount to be material.

#### **Advertising Policies**

Management expenses all advertising costs as incurred. Advertising expense totaled \$15, 344 for the year ended December 31, 2023.

## Notes to the Financial Statements For the Year Ended December 31, 2023

#### 3. RELATED PARTIES

Board members contribute to the Organization. The President of the Board is the husband of the Executive Director and co-founder. The Executive Director is also the Vice-President of the Board. Both the President and the Vice-President are paid as employees of the Organization.

#### 4. SCHEDULE OF CASH AND CASH EQUIVALENTS

	\$	533,020
Paypal	· ·	24,219
Wells Fargo		391,591
Bank of Hawaii	\$	117,210

#### 5. NET ASSETS

The Organization has conformed with FASB ASU 2016-14, Not-for-Profit (Topic 958) - Presentation of Financial Statements of Not-for-Profit Entities. Under ASU 2016-14, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Net assets without donor restrictions represent those assets that are not subject to donor-imposed stipulations.

Net assets with donor restrictions represent those net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. There were \$625,000 of net assets with donor restrictions designated for the capital campaign at December 31, 2023.

## Notes to the Financial Statements For the Year Ended December 31, 2023

#### 6. RECONCILIATION OF NET CASH PROVIDED BY OPERATING ACTIVITIES

Excess of support and revenue over expenses	\$ 1,447,823
Adjustment to reconcile excess of support and	
revenue over expenses to net cash provided by	
operating activities:	
Depreciation expense	163,397
(Gain) on disposal of assets (net of losses)	(91,208)
Unrealized (gain) on investments	(51,028)
(Increase) in prepaid expenses	(2,180)
Increase in payables	9,511
Increase in accrued liabilities	 1,556
Net cash provided by operating activities	\$ 1,477,871

#### 7. EMPLOYEE BENEFIT PLAN

### <u>Defined Contribution Plan</u>

The Organization sponsors a SIMPLE IRA plan (the Plan) covering all employees with at least one year of service in excess of a minimum wage threshold who agree to make contributions to the Plan. The Organization matches participants' contributions to the Plan up to 3% of the individual participant's compensation. Total expense for the year ended December 31, 2023, was \$7,124.

### 8. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

Management's policy is to structure its financial assets as its general expenditures, liabilities and other obligations come due.

Financial Assets	\$ 3,514,070
Less those unavailable to general expenditures within	
one year due to:	
Restricted by donor with time or purpose restriction	(625,000)
Financial assets available to meet cash need for general	
expenditures within one year	\$ 2,889,070

## Notes to the Financial Statements For the Year Ended December 31, 2023

#### 9. FAIR VALUE MEASUREMENTS

Assistance Dogs of Hawaii has conformed to FASB's ASC 820-10-50-1 which establishes a fair value hierarchy for inputs used in measuring fair market value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are those that market participants would use in pricing the asset or liability based on the best information available in the circumstances. This fair value hierarchy consists of three broad levels.

Level 1 inputs consist of unadjusted quoted prices in active markets such as stock exchanges for identical assets and have the highest priority.

Level 2 inputs consist of significant other observable inputs such as quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset and liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 inputs consist of significant unobservable inputs and include situations where there is little, if any, market activity for the investment. The inputs require significant judgement or estimates, such as those associated with discounted cash flow methodologies and appraisals.

Fair values of assets measured on a recurring basis are as follows. The Organization has no other assets or liabilities measured at fair value on a recurring or non-recurring basis.

Assets	Total		Quoted Prices: Level 1		Other	ficant Inputs: vel 2	Obse	eant Non- ervable Level 3
Cash Management	\$	40,937	\$	40,937	\$	-	\$	-
Money Market Funds	1	,220,177	1	1,220,177		-		-
Equities, Bonds, ETF	1	,719,936		1,719,936				
	\$ 2	,981,050	\$ 2	2,981,050	\$	_	\$	

## Notes to the Financial Statements For the Year Ended December 31, 2023

#### 10. CONTINGENCIES

The Organization's operations may be affected by the recent Maui Wildfire Disaster that occurred on August 8, 2023. The ultimate disruption which may be caused by the tragic disaster is uncertain, however, it may result in a material adverse impact on the Organization's financial position, operations and cash flows.

At the time the financial statements were available to be issued, the situation remained in flux and the full effect of the disaster on the future operations of the Organization could not be determined.

### 11. MANAGEMENT'S REVIEW OF SUBSEQUENT EVENTS

Management has evaluated subsequent events through October 13, 2024. There are no subsequent events that would have a material effect on the financial statements, and this is the date the financial statements were available to be issued.